#### The Vickrey-Clarke-Groves Mechanism

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### Dealing with Externalities

- We saw that the Vickrey auction was no longer efficient when there are externalities.
- But we can modify the rules to restore efficiency.
- Recall the example from last time:

	Х	Y	Ζ
X	$V_X$	0	0
y	0	$V_{y}$	-5
Ζ	0	0	V <sub>Z</sub>

- Modified auction:
  - Subtract 5 from z's bid. Set  $\hat{b}_z = b_z 5$
  - Award the object to the highest bidder where we use  $\hat{b}_z$  for z.
  - If x or y win, they pay the highest losing bid, again using  $\hat{b}_z$ .
  - If z wins, she pays the highest losing bid plus 5.

- But what if we don't know the level of the externality?
- And what about other problems? The designer dress problem?

	Blue	Red
Chris	$v_c(blue)$	$v_c(\text{Red})$
Pat	$v_p(blue)$	$v_c(Red)$

• It is possible to construct an efficient mechanism in all of these examples, but rather than do this case by case, we will derive an umbrella mechanism that works in a whole range of cases.

Return now to the general social choice setup.

- A society consisting of *n* individuals
- A set A of alternatives from which to choose.
- $v_i(x)$  is the value to *i* from alternative  $x \in A$  being chosen.
- Monetary transfer scheme  $t = (t_1, \ldots, t_n)$ .

## Thought Experiment

- Suppose for the moment that we know the value functions v<sub>i</sub> of each individual *i*.
- We compute the utilitarian alternative  $x^*$ .
- Let's measure how much each individual *i* "contributes to the rest of society."

# Thought Experiment

• First compute

$$\sum_{j\neq i} v_j(x^*)$$

- This is the total welfare of the society (not counting *i*).
- Next, let's ask how this would change if *i* were not a memer of society.
- We find the utilitarian alternative for the society which consists of all individuals *except i*.
- Call that  $x_{-i}^*$ . It will generally be different from  $x^*$ . We compute

$$\sum_{j\neq i} v_j(x_{-i}^*)$$

The difference

$$\sum_{j\neq i} v_j(x^*) - \sum_{j\neq i} v_j(x^*_{-i})$$

is a measure of how much i contributes to the rest of society. (It will often be negative, for example in the auction context.)

## The Vickrey-Clarke-Groves Mechanism

We will construct a game in which player *i* receives a monetary transfer equal to the amount he contributes to the rest of society.

- The players are the members of society.
- The actions: each player will make a claim about his valuation function.
  - Recall that  $v_i$  is *i*'s true valuation function.
  - So  $v_i(x)$  is *i*'s true value for alternative x.
  - Each player *i* will announce a valuation function  $\hat{v}_i$ .
  - The announcements are simulataneous.
  - So  $\hat{v}_i(x)$  is *i*'s stated valuation of alternative *x*.
  - She might announce  $\hat{v}_i \neq v_i$ , i.e. she might lie.
  - Since only she knows the true v<sub>i</sub> there is no way to know whether she is telling the truth.
  - We need to give her the right incentives to tell the truth.

#### Outcomes

- When the players announce  $\hat{v} = (\hat{v}_1, \hat{v}_2, \dots, \hat{v}_n)$ , the utilitarian alternative for  $\hat{v}$  is enacted. Call it  $x^*(\hat{v})$ .
- Remember that the utilitarian alternative maximizes the sum of the (announced) valuations, i.e.

$$\sum_{j=1}^n \hat{v}_j(\mathbf{x^*}(\hat{\mathbf{v}})) \ge \sum_{j=1}^n \hat{v}_j(\mathbf{x})$$

for any other alternative x.

• The last detail to specify is how monetary transfers are determined.

#### The VCG Transfer Rule

- Recall that in our notation  $\hat{v}_{-i}$  refers to the list of announcements by everyone other than *i*.
- Let  $x^*(\hat{v}_{-i})$  represent the utilitarian alternative for the society that excludes *i*.

$$\sum_{j\neq i} \hat{v}_j(x^*(\hat{v}_{-i})) \ge \sum_{j\neq i} \hat{v}_j(x)$$

for any other alternative x.

• In the VCG mechanism, when the list of announced valuation functions is  $\hat{v}$ , player *i* receives the transfer  $t_i(\hat{v})$  defined as follows

$$t_i(\hat{\mathbf{v}}) = \sum_{j \neq i} \hat{\mathbf{v}}_j(\mathbf{x}^*(\hat{\mathbf{v}})) - \sum_{j \neq i} \hat{\mathbf{v}}_j(\mathbf{x}^*(\hat{\mathbf{v}}_{-i})).$$

## The Vickrey Auction is a Special Case

Consider the simple problem of allocating a prize and apply the VCG transfer rule.

- If *i* reports the highest valuation,
  - then  $x^*(\hat{v}) =$  "give the prize to *i*"
  - ▶ and x<sup>\*</sup>(v̂<sub>-i</sub>) = "give the prize to the individual k with the second-highest value"

$$\sum_{j\neq i} \hat{v}_j(\mathbf{x}^*(\hat{\mathbf{v}})) - \sum_{j\neq i} \hat{v}_j(\mathbf{x}^*(\hat{\mathbf{v}}_{-i})) = 0 - \hat{v}_k = -\hat{v}_k.$$

- If *i* does not report the highest valuation,
  - then  $x^*(\hat{v}) =$  "give the prize to the individual / with the highest value"
  - ▶ and x\*(v̂<sub>-i</sub>) = "give the prize to the individual *I* with the highest value"

$$\sum_{j\neq i} \hat{v}_j(\mathbf{x}^*(\hat{\mathbf{v}})) - \sum_{j\neq i} \hat{v}_j(\mathbf{x}^*(\hat{\mathbf{v}}_{-i})) = \hat{v}_i - \hat{v}_i = 0.$$

## The VCG is an Efficient Mechanism

- The VCG mechanism is defined not just for auctions but for any social choice problem.
- We will show that the VCG mechanism is efficient:
  - All individuals have a dominant strategy to announce their true valuations.
  - When they do so, the utilitarian alternative is enacted by the VCG mechanism.
- By construction the mechanism picks the utilitarian alternative for the announced valuations, i.e. x\*(v̂). So once we show the first property, we will have that v̂ = v and so x\*(v) will be chosen, satisfying the second property.

## Announcing Truthfully is a Dominant Strategy

- We need to show that announcing truthfully v
  <sub>i</sub> = v<sub>i</sub> is the best strategy no matter what the other individuals announce, i.e. no matter what v
  <sub>-i</sub> is.
- If the others announce  $\hat{v}_{-i}$  and *i* announces  $\hat{v}_i$ , *i*'s utility is

$$v_i(x^*(\hat{v}_i, \hat{v}_{-i})) + t_i(\hat{v}_i, \hat{v}_{-i})$$

we substitute the VCG transfer formula for  $t_i$ :

$$v_i(x^*(\hat{v}_i, \hat{v}_{-i})) + \sum_{j \neq i} \hat{v}_j(x^*(\hat{v}_i, \hat{v}_{-i})) - \sum_{j \neq i} \hat{v}_j(x^*(\hat{v}_{-i})).$$

 Player *i* has to decide what *v<sub>i</sub>* to announce. It will determine x<sup>\*</sup>(*v<sub>i</sub>*, *v<sub>-i</sub>*) but not x<sup>\*</sup>(*v<sub>-i</sub>*). So we can ignore the last term since it is unaffected by *i*'s announcement.

## Announcing Truthfully is a Dominant Strategy

• Suppose for the moment that *i* could choose the alternative *x* directly. What *x* would maximize

$$v_i(\mathbf{x}) + \sum_{j \neq i} \hat{v}_j(\mathbf{x})$$

• The answer is 
$$x = x^*(v_i, \hat{v}_{-i})$$
.

- But *i* cannot choose x directly, he can only choose  $\hat{v}_i$  and then  $x^*(\hat{v}_i, \hat{v}_{-i})$  will be chosen.
- So announcing truthfully is the best thing he can do.

# More Applications

Let's revisit the auction with externalities and compute the VCG transfers. Suppose the players report  $\hat{\nu}$  and

- The efficient allocation is Z, i.e.  $x^*(\hat{v}) = Z$ . How much does z pay?
  - The first term in the formula ∑<sub>j≠z</sub> v<sub>j</sub>(Z) = −5 because of the negative externality on y.
  - ▶ The second term,  $\sum_{j \neq z} v_j(x^*(\hat{v}_{-z}))$  equals the second-highest value as usual.
  - ► Thus, according to the VCG rule z receives -5 minus the second-highest value.
- The efficient allocation is X, i.e.  $x^*(\hat{v}) = X$ . How much does x pay?
  - The first term in the formula  $\sum_{j \neq z} v_j(X)$  equals zero.
  - So he receives 0 minus the second term, i.e. he pays the second term. The second term equals

$$\star v_y \text{ if } x^*(\hat{v}_{-x}) = Y.$$

★ 
$$v_z - 5$$
 if  $x^*(\hat{v}_{-x}) = Z$ .

# More Applications

The designer dress example.

- An alternative is a specification of who wears which dress.
- Suppose that according to their announced valuations, they prefer opposite dresses, e.g,
  - Then for each individual *i*,  $x^*(\hat{v}) = x^*(\hat{v}_{-i})$ , so the payment is zero.
  - Idea: no conflict, no need for monetary payments.
- But if each announces that they prefer the same dress, then
  - > The one announcing the higher value gets their preferred dress.
  - And pays the other's announced value.
  - ► Idea: when there is conflict it is resolved using a Vickrey auction.

#### The Espresso Machine

- Two roomates, with willingness to pay  $v_1$ ,  $v_2$  for an espresso machine
- The cost of the machine is \$50.
- We considered two mechanisms that were not efficient
  - Split the cost. (didnt achive the utilitarian solution)
  - Bargaining game. (no dominant strategies)

## The VCG mechanism in the Espresso Machine Problem

- Lets apply the VCG mechanism.
- We must include the individual who owns the machine.
- His value for keeping the machine is 50.
- Suppose  $\hat{v}_1 + \hat{v}_2 \ge 50$ . but  $\hat{v}_2 < 50$  and  $\hat{v}_1 < 50$ .
- VCG mechanism specifies that the machine should be purchased.
- VCG payments:
  - first term:  $\sum_{j \neq 1} \hat{v}_j(x^*(\hat{v})) = \hat{v}_2$
  - second term:
    - ★ Because  $\hat{v}_2 < 50$ , we get  $x^*(\hat{v}_{-1})$  is not to buy the machine.
    - \*  $\sum_{j \neq 1} \hat{v}_j(x^*(\hat{v}_{-1})) = 50$ . (owner keeps machine)
    - ★ So 1 receives  $\hat{v}_2 50$ , i.e. he pays  $50 \hat{v}_2$ .
    - ★ Likewise 2 pays  $50 \hat{v}_1$ .
- What is the sum of the contributions from the two players?
- Answer:  $50 \hat{v}_1 + 50 \hat{v}_2 = 100 (\hat{v}_1 + \hat{v}_2).$
- This is less than \$50.
- That is a problem.

Is there any mechanism which is efficient and doesn't result in a deficit?



Recall the diagram for the utilitarian decision rule.

Is there any mechanism which is efficient and doesn't result in a deficit?



Suppose 2 announces willingness to pay  $\hat{v}_2$ . If the machine is purchased, how much should 1 be required to pay?

Is there any mechanism which is efficient and doesn't result in a deficit?



We will show that 1 should be required to pay  $p^*$ .

Is there any mechanism which is efficient and doesn't result in a deficit?



Suppose instead that the price was set at  $p > p^*$ .

Is there any mechanism which is efficient and doesn't result in a deficit?



In this case 1 would have an incentive to lie when he has a willingness to pay  $v_1$  that is between  $p^*$  and p. (He would want to understate his value.)

Is there any mechanism which is efficient and doesn't result in a deficit?



On the other hand, if the price were set below  $p^*$ , say at  $p < p^*$ , ...

Is there any mechanism which is efficient and doesn't result in a deficit?



Then when 1's value is  $v_1$ , between p and  $p^*$ , 1 has an incentive to overstate his value.

Is there any mechanism which is efficient and doesn't result in a deficit?



Thus, 1 must pay  $p^*$ . In this case, 1 will truthfully report his value, whatever it is.

Is there any mechanism which is efficient and doesn't result in a deficit?



When we do this for all possible announcements  $\hat{v}_2$  for player 2, we trace out the transfer rule for 1.

Is there any mechanism which is efficient and doesn't result in a deficit?



This means that 1 always pays  $50 - \hat{v}_2$ . Exactly as in the VCG mechanism.

## The VCG mechanism is the Only Efficient Mechanism

- Since the VCG mechanism is the only mechanism that
  - Makes truthtelling a dominant strategy
  - Implements the utilitarian rule
- And since the VCG mechanism yields a budget deficit,
- There is no budget balanced, efficient mechanism for this social choice problem.
- Ok then, the "first-best" is not attainable. What's the best we can do with a budget-balanced mechanism? (The "second-best.")